

**HighJump Supply Chain
Advantage Suite**

**ADAPTABLE SUPPLY CHAIN EXECUTION
SOLUTIONS FROM SOURCE TO CONSUMPTION**



The Changing Supply Chain

Today's business climate is highly competitive, complex and constantly changing—driven by increasing customer demands and the need to reduce costs. To achieve ongoing success and competitive advantage in this environment, organizations must change the way they view and leverage their supply chains. Today's supply chain can be a competitive weapon. Flawless execution is essential.

The most successful organizations are finding ways to drive cost out of their supply chains while attaining perfect order execution and offering superior customer service. These forward-thinking businesses are competing effectively in the global marketplace and managing the complexities and costs associated with shifts to offshore manufacturing. They are building lean supply chains to achieve and maintain profitable growth while supporting new market entry and distribution channels. They are collaborating with trading partners to facilitate the right combinations of “push” and “pull” operating designs. And these businesses continually improve their operations every step of the way to deliver on customer promises.

How do they succeed in this dynamic, global marketplace? With proven, industry-leading solutions from HighJump Software. The HighJump™ Supply Chain Advantage suite offers powerful benefits that will be realized across your entire organization. These fully integrated, source-to-consumption solutions combine four critical elements:

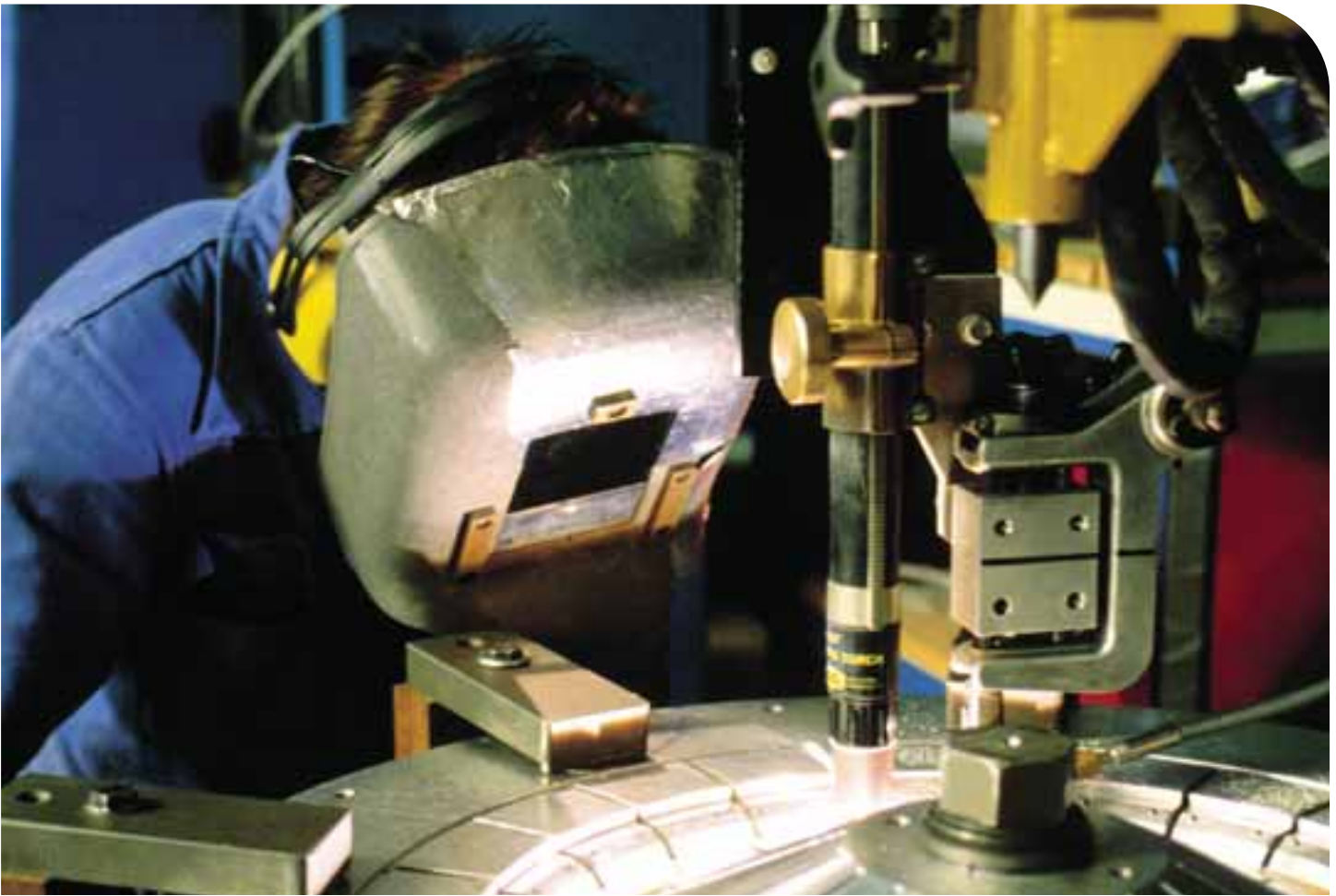
- Best practices-based functionality to solve core logistics challenges
- Ease of configuration to empower strategic competitive advantage
- A global execution platform that allows all applications to work together seamlessly
- Rapid return on investment that warrants financial backing



“Companies need to consider what they want to do not just today, but down the road. One of the things HighJump Software offered was the ability to grow with our business. We’re a very dynamic organization and have a lot of changes in our business practices.”

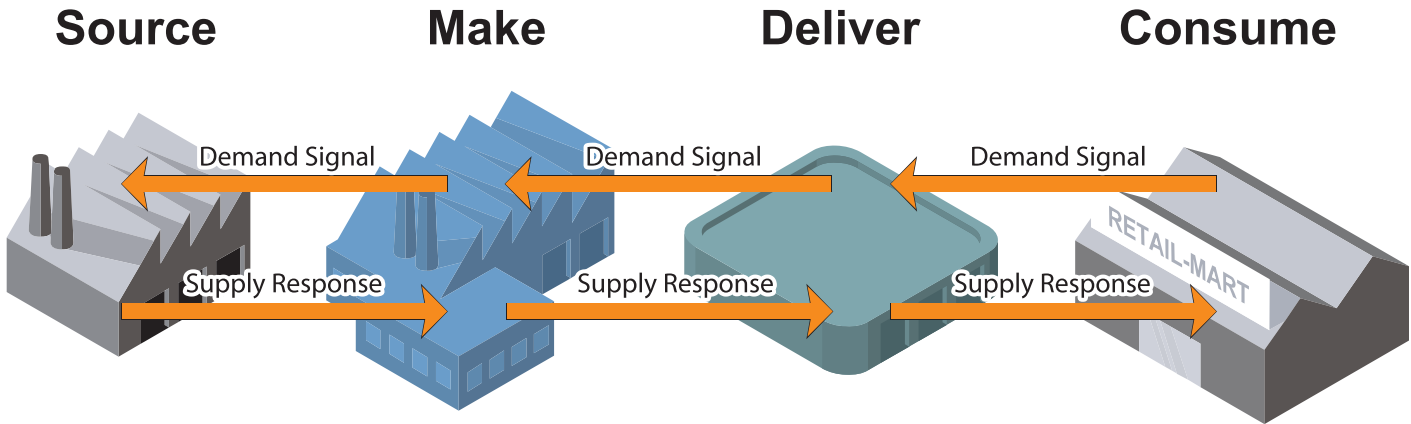
—Ed Shaver

Senior Vice President of Distribution Operations
Quiksilver, the world's leading outdoor
sports lifestyle company



The Seamless Flow of Inventory and Information: Source-Make-Deliver-Consume

HighJump Software provides software and services that enable customers to create lean supply chain operations based on accurate, real-time demand signals. This seamless flow of material and information provides the foundation for operational excellence and continuous improvement. Demand signals help reduce inventory levels and streamline planning, while pockets of idle inventory and batch-based workflows are phased out of operations. HighJump Software makes this possible by providing a full suite of source-to-consumption solutions. Tight solution integration and the ability to adapt business processes give you the ability to respond quickly to changing customer requirements.



Aligning Strategic Solutions With Key Corporate Objectives

The supply chain execution solutions you select must align with your company's key strategic goals. These solutions will have a direct impact on the operational, IT and financial objectives supporting your corporate goals. It's imperative that clear value propositions for investment in supply chain execution solutions be defined for each of these groups.

BENEFITS FOR OPERATIONS

- Reduced costs/fast ROI
- Increased throughput
- Automated supplier coordination
- On-time, complete shipments
- Low, accurate inventory levels
- Order status visibility
- Value-added service/compliance management

BENEFITS FOR IT

- Ease of deployment/administration
- Fast, cost-effective configuration (no custom code)
- Fast, cost-effective upgrades (no custom code)
- Ease of integration with existing systems
- Ability to support operations effectively
- Ability to keep budgets in check

BENEFITS FOR FINANCE

- Operational efficiency
- Reduced labor costs
- Rapid system ROI
- Low total cost of ownership over the long term
- Ability to exceed customer expectations

HighJump Supply Chain Advantage: Source-to-Consumption Solutions

HighJump Software empowers you to meet the demands of today's supply chain environment with a fully integrated, source-to-consumption product suite that drives operational excellence. With HighJump Supply Chain Advantage, you'll reduce inventory levels throughout the supply chain by increasing visibility to all touchpoints in the product lifecycle—including trading partners, suppliers, customers and the end user. These solutions are a strategic investment combining best practices-based functionality with ease of configuration to help ensure you continuously improve the efficiency of your operations, meet changing regulatory and customer requirements, and achieve competitive advantage—all while generating fast ROI.

Supplier Enablement

HighJump Supplier Advantage helps you manage a supplier network with varied technology infrastructures, resources and geographies. You'll improve facility efficiency by increasing collaboration and promoting effective exception management between your distribution and supplier networks.

Key features:

- Electronic management of full PO lifecycle
- Detailed visibility to inbound inventory/shipment status
- Integration options: Web portal, system integration
- Event-based exception management

Manufacturing Execution (MES)

HighJump Manufacturing Advantage supports lean manufacturing by increasing productivity, decreasing operating costs and reducing the potential for errors and waste. Whether your production environment is simple or complex, you will have the tools necessary to track and manage labor, equipment, material and orders on the shop floor. This robust manufacturing execution system helps ensure the smooth flow of material throughout the shop floor to meet customer demand.

Key features:

- Shop floor schedule maintenance and work dispatching
- Real-time WIP tracking
- Built-in integration for PeopleSoft®, Oracle®, SAP® and other ERPs
- Materials management, including genealogy
- Quality management
- Optimized user interface for shop floor environments
- Electronic kanban
- Web-based performance metrics



Labor Management

HighJump Labor Advantage gives you the ability to track, measure, report and plan labor activities within your organization to increase efficiency. This solution helps you objectively measure employee performance and identify those whose performance consistently exceeds the standard, as well as employees who need assistance.

Key features:

- Direct and indirect labor tracking
- Engineered and historical standards
- Discrete travel calculation
- Personal time, fatigue and delay allowance
- Time and attendance interface
- Goal time feedback
- Performance and utilization reporting
- Role-based security

Warehouse Management: Raw Materials and Finished Goods

HighJump Warehouse Advantage helps to ensure fast, accurate fulfillment through directed, optimized workflow, utilizing the most advanced wireless and bar code technologies, including RFID. This complete warehouse management system includes best practices-based functionality spanning all inbound, inventory control and outbound processes.

Key features:

- Intelligent work direction
- Detailed audit trail
- User-defined inventory storage rules
- Slotting, wave planning and containerization
- Management control and reporting
- Integrated labor management and planning

Transportation Management

HighJump Transportation Advantage is a full-featured, Web-based transportation management system (TMS) that can help you significantly reduce transportation costs and improve customer service

levels through process automation and visibility. HighJump Software hosts this solution in its secure data facility in Knoxville, Tenn.

Key features:

- On-demand solution
- Least-cost optimization with real-world constraints
- Fast, accurate order consolidation
- Best-way routing
- Audit-quality rating
- Contract management
- Configurable vendor compliance
- Flexible tendering to carriers via e-mail, fax, XML, EDI and flat files
- Flexible tracking and POD requests/responses via e-mail, fax, XML and flat files
- Proof of delivery
- SKU/item-level costing and management reporting
- Shipment and status visibility

Delivery Management

HighJump Software offers a number of solutions focused on last-mile delivery management. Applications for mobile sales execution, direct store delivery, sales intelligence and vending management promote higher sales, lower costs and better margins. Additionally, you are able to remain flexible enough to respond to business demands driven not only by customers, but also by suppliers and retailers.

Key features:

- Advanced selling applications
- Sales management through integrated objectives and goals
- Forecasting and inventory management at store/SKU level
- Automated order processing
- Configurable, rules-driven delivery applications
- Electronic proof of delivery
- Paperless settlement transactions
- Integrated order and picking management in the warehouse
- Compliance with supplier and retailer initiatives



Suite-Wide Modules

Performance Management

HighJump Advantage Dashboard is a management visibility solution that facilitates proactive decision-making based on accurate, real-time data.

Key features:

- Key performance indicator tracking
- Vendor performance tracking
- Real-time visibility to employee/business performance
- Web-based reports for trend monitoring

Global Inventory Visibility Hub

HighJump Collaboration Advantage enables aggregated inventory visibility to provide all users with a current and future view into enterprise and facility inventory position.

Key features:

- Collaborative planning
- Inventory aggregation
- Forward view of inventory
- Detailed track and trace capabilities

Event Management

HighJump Event Advantage promotes proactive customer service and reduces costs by alerting managers and trading partners to supply chain events and exceptions before they impact customers. These event management capabilities lay the foundation for an event-driven supply chain solution by listening for events and automatically reacting with best-practice solutions.

Key features:

- Multiple communication mechanisms: e-mail, pager, phone, fax
- Automatic escalation

RFID

HighJump Software supports a wide range of uses for RFID across the supply chain, including asset/container tracking, trailer tracking, manufacturing and warehousing. Additionally, HighJump Compliance Advantage helps customers meet retailer and U.S. Department of Defense requirements for RFID tag encoding.

Key features:

- Flexible architecture provides seamless integration of RFID with bar code processes
- Support for Gen1 and Gen2 technologies
- Support for passive and active tags, including RTLS
- EPC compliant
- Proven, scalable RFID platform

Integration

HighJump Advantage Link helps ensure the fast, accurate exchange of data among your HighJump solutions as well as your existing business systems. You'll leverage pre-built interfaces to leading ERP systems such as PeopleSoft, Oracle, SAP and others—and integrate with internal and external systems.

Key features:

- Integration between business systems
- Proven ERP integration
- Broad messaging technology support
- Fault-tolerance
- Support for multiple hosts simultaneously



“With the HighJump solutions in place, we’re achieving a new level of sophistication and competitive advantage in our supply chain processes. This is key as we continue to achieve substantial annual growth and must ship on time and in full to consistently deliver a high level of customer service.”

—Chris Moore

Vice President, Information Technology

Uponor North America, a leading supplier of plumbing and heating systems

Uniquely Adaptable Solutions Focused on Differentiating Your Business

What Adaptability Means to You

HighJump Software empowers you to transform and differentiate your business in ways your competitors cannot by providing you with unique, value-added business processes. The HighJump adaptability tools allow you to exert complete control over your system—and your budgets—because you can easily make changes you may never even have considered with a different system. Because of this, you are able to incorporate powerful processes that give you a competitive edge.

These benefits support your ability to achieve low total cost of ownership. This is possible through full support of business process changes—completed in-house or with HighJump Software—that don’t involve the costly modification of underlying custom code. Ease of integration with internal or trading partner systems and fast, low-cost upgrades also keep costs tightly controlled.

HighJump Software’s solutions make operational excellence, continuous improvement and culture change a reality. Ease of configuration allows you to fine-tune operations while intelligently directing and controlling resources. This ultimately leads to a culture change. Instead of feeling limited by the constraints of your system, you are inspired to create a cutting-edge supply chain.

Global Execution Platform

HighJump Software builds its collective solutions on a global execution platform to facilitate integration and upgrades. This platform combines rich functionality with the ability to adapt your solutions quickly and cost-effectively to meet changing requirements.

Enterprise Readiness

HighJump Software’s advanced solution platform supports customers with enterprise readiness. The scalability and reliability built into the HighJump Supply Chain Advantage suite enable you to manage the demands of growth in your business and efficient multi-site deployments where appropriate.



Ongoing Customer Commitment

Best Practices-Based Implementation

A successful system implementation is essential for you to maintain efficient operations and strong customer relationships. By combining robust, standard functionality with its best practices-based Advantage Implementation Methodology, HighJump Software delivers implementations that are on time, on budget and on target with customer requirements. This is accomplished by making the delivery process predictable, focused and tightly controlled while simultaneously applying proven and acknowledged supply chain best practices through experienced industry professionals.

Dedicated Customer Management

Your satisfaction and positive experience as a HighJump Software customer is our primary goal. HighJump Software has taken several measures to establish and maintain two-way communication between our team and each customer. A dedicated project team works with you throughout the implementation and then transitions your account to Worldwide Support. HighJump Software's Client Advocate works with you from the beginning of the sales cycle through implementation and beyond to communicate your questions, concerns and ideas directly to the executive team. Additionally, the HighJump Software Customer Advisory Council meets regularly to provide an open forum for you to share industry insights and candid input on product strategy priorities.

24/7 Worldwide Customer Support

HighJump Software offers 24/7 staffed support for your system. The HighJump Software Worldwide Support team is well-versed in the details of your solutions and is ready to assist you in troubleshooting and problem resolution. This team of full-time technicians, many of whom spent years implementing customer projects, is educated in industry needs and combines that knowledge with the specifics of your application. No matter which support offering you select, the Worldwide Support team provides a unique perspective that enhances your solutions.

Ongoing Training at HighJump University

HighJump University maximizes the benefits you receive from your HighJump Supply Chain Advantage solutions with in-depth training courses available online, at HighJump Software's headquarters, or at your facility. These programs prepare your team to operate and administer your solutions on a daily basis and to enhance the system as future needs dictate.

Annual User Conference

Each year, HighJump Software customers, partners, employees and industry analysts meet to exchange ideas on the latest trends in supply chain execution. Customers learn about new advances in HighJump solutions and give feedback on product direction. They also discover ways to better leverage their current HighJump solutions by analyzing customer case studies and working with peers and industry thought leaders in one-on-one and small-group settings. HighJump Software product experts are also on-hand to discuss technical questions in depth.




“The HighJump system’s depth of functionality and ease of configuration continue to bolster our ability to meet strategic supply chain goals. We are able to configure the system ourselves when processes change. It continues to be an excellent fit for our fast-moving environment.”

—Steve Brecht

IT BA Manager - Operations

Creative Memories, a marketer of scrapbooking supplies

A photograph of a grocery store produce section. In the foreground, there are several cardboard boxes filled with yellow peaches. Behind them are boxes of red apples and green grapes. The background is slightly blurred, showing more produce and store lighting.

“Earthbound Farm is a fast-growing company in the fast-paced world of perishable produce. Having a scalable, flexible, reliable and cost-effective inventory system is essential for us. HighJump Software has met our needs in that regard, giving us the ability to track our products from ‘field to fork’ while helping us load orders faster and ship more each day.”

—Anneke Leigh
Director of IT Business Applications
and Development
Earthbound Farm, a leading
provider of organic produce



HighJump Software: Your Partner for Long-Term Success

HighJump Software is a global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump Software offers many advantages over its competitors that make it the clear partner of choice for long-term competitive advantage.

1,300+ Customers Across Vertical Markets

HighJump Software offers vertical-specific functionality and adaptability that enables solutions to fit a variety of customer requirements in industries such as 3PL, aerospace and automotive, consumer goods, direct store delivery (DSD), discrete manufacturing, document management and publishing, food and beverage, retail, and wholesale distribution/industrial production. HighJump Software's customers include 99 Cents Only Stores, Ashley Furniture, Bimbo Bakeries USA, Bridgestone Firestone, Calphalon, CarQuest, Coleman, Farley's & Sathers Candy Co., Fingerhut, Hitachi, J.M. Huber, Kichler Lighting, Maersk Logistics, Major Brands, Malt-O-Meal, Pepsi Americas, Polaroid, Quality Bicycle Products, Schreiber Foods, Smith Dairy Products Co., Sportsman's Warehouse and Uponor North America.

Financial Strength

Your supply chain is critical to the success of your business. You should only entrust it to an expert with the financial resources to stay one step ahead of the market. HighJump Software is well positioned to devote resources to aggressive growth and solution development.

Fast Growth

HighJump Software's fast growth fuels our ability to devote more resources where they will directly benefit our customers. These areas include a broadened product offering through increased R&D, integration of best practices, and support for international operations.

Global Presence

HighJump Software offers full support for domestic and multinational companies.



“As a tier one automotive supplier, we need to ensure that we have best practices-based processes in place to support real-time information availability and continuous improvement. We selected HighJump Software because of their ability to understand our just-in-time environment and how we could best meet our established goals with HighJump Manufacturing Advantage.”

–Greg Conrad
Vice President of Manufacturing and Engineering
North American Lighting, a leading tier one automotive supplier

HighJump Software

Forward-thinking companies entrust HighJump Software to power their supply chains. HighJump Software simplifies the art and business of creating, selling and moving products across global networks. HighJump Software helps more than 1,300 clients worldwide drive growth and manage change.

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HighJump Software also has offices in: Australia, Brazil, China, France, Hong Kong, Italy, Japan, Mexico, Singapore and the United Kingdom.

