



HighJump Billing Management

Meeting the Specialized Needs of Logistics Services Providers

Whether you call your business a third-party logistics provider (3PL), an outsourced logistics provider (OLP) or a logistics services provider (LSP), the HighJump™ Billing Management solution can help you improve billing accuracy and service, capture accurate charges on a client-by-client basis and increase profit margins.

Cost control is a critical issue in the logistics services industry. You face margin pressure, commoditized pricing and rising fuel costs. HighJump Billing Management helps ensure maximum revenue and minimal billing cycle time by enabling activity-based billing of each client according to their distinct attributes. Appropriate charges are automatically generated for storage of goods and any other services you perform.

Accurate, Timely Billing

Because rates, duration of service and even what gets billed can vary by warehouse site and client, you need a complete and flexible solution to accurately capture revenue and billing for the services you deliver.

Enhanced Cost Visibility by Client

Logistics services providers are often forced to spread client costs evenly across all accounts, resulting in an overly simple and inaccurate analysis. With HighJump Billing Management, you have full visibility into actual costs with comparisons to what was invoiced. Client-level costing data enables accurate labor costing, profit and loss analyses, and reporting. HighJump Billing Management simplifies forecasting by providing the data you need to compare costs versus space utilization. Multi-site and multi-division cost accounting is also supported.

Key Capabilities:

- **Eliminate many inefficient paper-based processes:** HighJump Billing Management can eliminate many time-consuming, error-prone manual processes by providing a single location for all revenue and billing data.
- **Create a single billing platform for many supply chain applications involved in providing service:** HighJump Billing Management accepts data imports from other applications such as transportation management, time and attendance, parcel manifesting and customer service, allowing you to easily view billing details and trends.
- **Define rate structure contracts at both the client and warehouse level:** The system provides an aggregated view of billing and cost data by client, warehouse and enterprise, with the ability to drill down into the details to review, edit or delete.
- **Improve forecasting accuracy:** The system enables you to easily make forecasting adjustments as needed along the way to ensure accurate revenue predictions.

Adapt to Your Clients' Needs

Different clients demand different services. In order to continually satisfy clients and win new business, you need a solution that will easily adapt to clients' needs, instead of asking clients to adapt their businesses to meet the constraints of your software or struggling with complicated manual processes. HighJump Billing Management provides flexible tools to easily create the complex contractual rules between you and your clients.

Because you handle many types of inventory, unique item attributes must be tracked so the correct inventory may be ordered, allocated and picked. With HighJump Billing Management you have the ability to more effectively manage your accounts' special requirements and identify which products tend to ship faster than others and which product levels fluctuate seasonally. In addition, integration with the HighJump WMS reduces the need to hunt for materials in the warehouse, resulting in consistent, on-time deliveries.

Tools to Help Grow Your Business

HighJump Billing Management's capabilities extend far beyond billing and reporting. This comprehensive solution can also help make your business more attractive to current and potential clients by enabling you to offer more value-added services, superior inventory control and overall cost reduction—making you stand out in a commoditized logistics marketplace.

| Features | Benefits |
|---|--|
| Make your business attractive to clients | Effectively manage your clients' special requirements and increase on-time delivery rates. |
| Minimize seasonal revenue variances | Easily identify spikes and dips in your revenue stream to determine optimal times for adding new clients. Fewer seasonality fluctuations results in streamed revenue flow and a leaner supply chain. |
| Enhance decision-making capability with robust management reporting | Allow executives to view key operational data to determine if adjustments need to be made in pricing or processes. Grant system access to any employee through role-based security features. |
| Identify warehouse capacity limits | Identify capacity to add new clients or the need to build/rent additional warehouse locations to avoid overextending your facility space. |
| Expand to a multi-use facility | By allocating a small part of a dedicated facility to another client, you can increase overall revenue opportunity. |

HighJump Software: Your Trusted Partner for Future Growth

Opening a new facility or working with overseas partners may be in your business future. HighJump Software offers full support for both domestic and multinational operations. Our flexible solutions can enable you to keep up with evolving client requirements and help ensure that when new global business opportunities arise, you will be ready.

