

# HighJump Software

## Who is HighJump Software?

### What We Do

HighJump Software is a global provider of supply chain management software that streamlines the flow of inventory and information from supplier to store shelf.

### Our History

Founded in 1983

### Headquarters

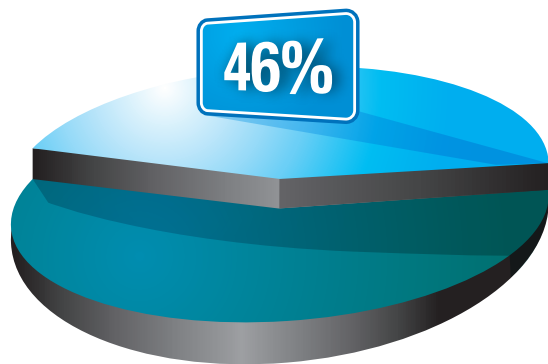
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Eden Prairie, MN 55344 USA  
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### Ownership

Privately held by Battery Ventures

### Employees

300+



**46% of HighJump employees are on the Support and Product Development teams**

## Who Are Our Customers?

4,500+ customers across a range of industries, including Ashley Furniture, Bimbo Bakeries USA, Buffalo Rock, Cargill, CARQUEST, Earthbound Farm, Bridgestone Firestone, Flowers Foods, Fuji Xerox, gm2 Logistics, Damco, Maurices, Overstock.com, Polaroid, Quiksilver, The Bon Ton Stores, Toro and Wolseley.



## Why Do People Buy Software From Us?

**Full suite of solutions.** HighJump Software has a comprehensive line of products that span many facets of supply chain operations. Integration, deep functionality and the ability to leverage the latest technology are key to making these offerings among the best in the business.

**Best practices combined with adaptability.** HighJump solutions give companies across industries a foundation of best practices as well as the ability to build their own industry-leading businesses processes using our adaptability tools. This helps keep system ownership costs low and enables you to stay one step ahead of the competition.

**Customer and market-focused development.** In addition to offering vertical-specific functionality, HighJump collaborates with customers and industry suppliers to ensure our software solutions support existing business requirements and emerging trends, which helps give our customers competitive advantage.

**Great culture.** We consistently hear from customers that our sales people, project implementation teams and tech support personnel are capable and professional.



“We believe our supply chain plays a huge role in providing the best possible service to our customers. We wanted a software provider that shared our passion and gives us the attention we require. **HighJump Software has exceeded our expectations as a partner.**”

STEPHEN TRYON, OVERSTOCK.COM  
Senior Vice President of Logistics and Talent Management



## HighJump Software Solutions

### Distribution and Logistics

HighJump’s distribution and logistics solutions manage all components of today’s complex distribution operations, from inbound supply visibility and yard management to warehouse management, order fulfillment, optimized transportation planning and delivery tracking.

### Trading Partner Connectivity

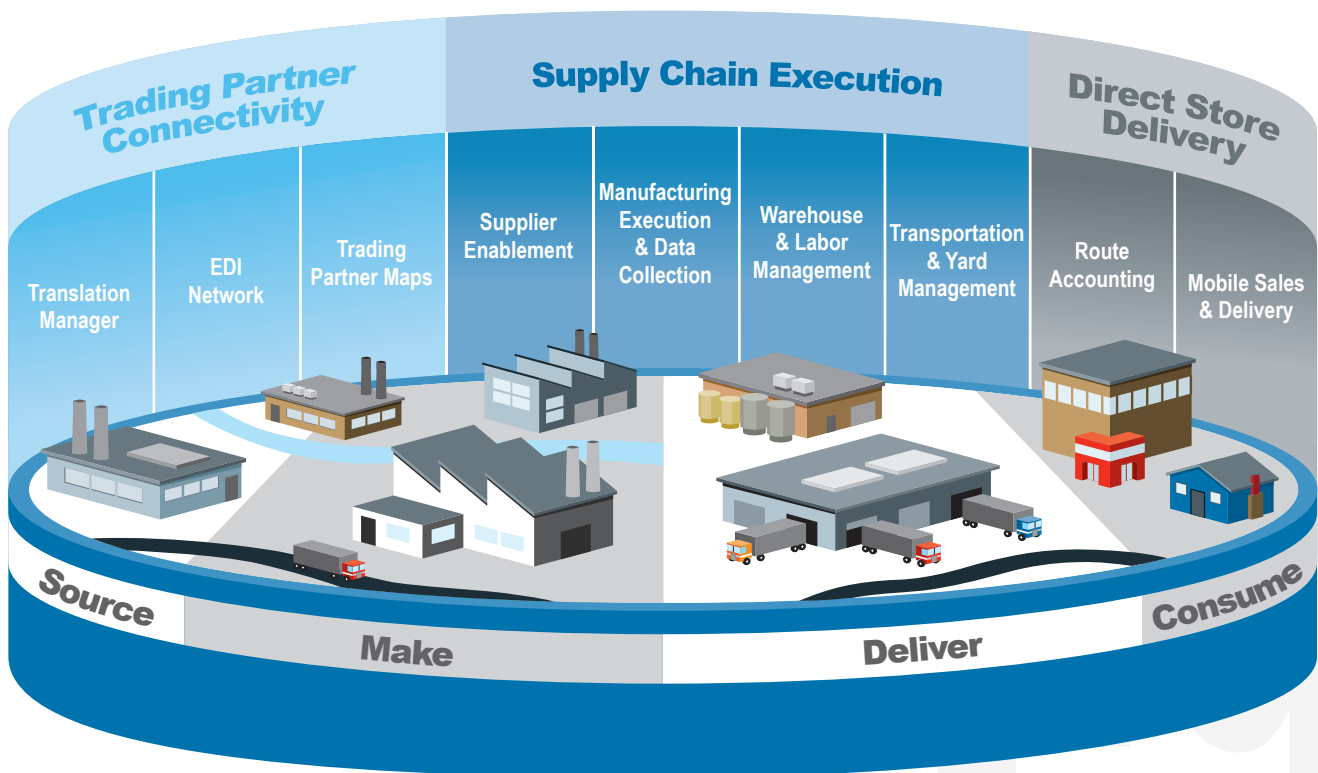
Communicating with customers and supplier organizations is increasingly important. The HighJump TrueCommerce EDI platform extends HighJump Software’s applications with the addition of a comprehensive EDI solution including translation and mapping software for trading partner integration and a fully compliant EDI transaction network.

### Mobility

If you have sales people who collect orders, delivery drivers who need electronic proof of delivery or field service technicians completing a service call, HighJump has the mobile solution to give you better visibility and tracking of each activity. Our mobility solutions encompass your pre-sell and delivery, field service, survey and data collection requirements.

### Direct Store Delivery

HighJump offers a flexible and scalable route accounting system (RAS) built on modern technology. This solution easily manages complex pricing and discount structures, dynamically schedules routes and



enables a higher level of inventory visibility. The route accounting backbone is extended with mobile applications for pre-sell, peddle sales, surveys and delivery.

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“We have always had great experiences with the people we work with at HighJump. **We have found them all to be not only knowledgeable but also a pleasure to spend time with.** Our HighJump project manager has been great and all the support staff who assist us are always very helpful and really seem to have strong skill sets.”

SANDI ALLANSON, THE BEER STORE  
Business Unit Manager

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### Manufacturing

HighJump can help you take your ERP to the next level by automating and streamlining manufacturing data collection and providing advanced visibility into core areas such as material availability, work order status and on-time shipments. HighJump’s manufacturing execution (MES) system bridges the gap between the manufacturing shop floor and the warehouse, enabling timely movement of inventory throughout the shop floor by directing your users through their tasks and capturing and validating data in real-time.

**HighJump Videos, Case Studies and Product Information:**  
<http://www.highjump.com/ResourceCenter/Pages/default.aspx>

